

Operating Activities in FY2015

1. Sales and Ordinary profit

The total sales in FY2015 reached to 7,410 mil. JPY, increased by 50 mil. JPY, due to the rise in the number of use of the Basic Service as well as the Additional Services.

And the ordinary profit jumped, from the previous year, to 1,021 mil. JPY, increased by 306 mil. JPY because of the completion of depreciation for the operating systems related to the Money Lending Business Act and the Installment Sales Act, the revision of the contract for outsourcing of system operation and sales increase.

2. Credit Information held by CIC

The amount of credit information held by CIC reached, at the end of FY2015 (as of March 20, 2016), to 714.34 mil. records, increased by 32.25 mil. records (+4.7% from the previous year).

In this database, the amount of the Credit Information was 667.13 mil. records (+5.0% from the previous year) and continues to increase due to the mandatory reporting of credit information prescribed by the amended Money Lending Business Act and the amended Installment Sales Act.

The amount of the Delinquent Information was 15.19 mil. records (+3.4% from the previous year) and accounts for 2.3% of the Credit Information.

3. Number of Credit Information Inquiries

The number of credit information inquiries (the Basic Service) by the member companies was 199.62 mil., increased by 9.23 mil. (+4.8% from the previous year). In addition, the number of inquiries for the those services was 42.09 mil., increased by 116.1% from the previous year.

In contrast, the number of the FINE (Financial Information NEtwork) inquiry through the credit information exchange network between the designated credit information agencies prescribed by the Money Lending Act continued to decline to 28.61mil. (-6.7% from the previous year).

The number of the CRIN (CRedit Information Network) inquiry through the credit information exchange network among other credit information agencies also decreased from the previous year to 6.09 mil. (- 5.3% from the previous year) .

Financial Conditions

1. Change in Business Results and Assets

(In millions of JPY)

	FY2012	FY2013	FY2014	FY2015
Sales	7,557	7,559	7,360	7,410
Ordinary profit	1,019	826	714	1,021
Net profit	629	494	423	663
Total assets	11,554	10,911	10,648	11,373
Equity	8,833	8,792	8,533	9,529

Note: The total assets and the equity of FY2015 include the treasury stock (- 142.92 mil. JPY).

2. Summary of Balance Sheet

March 31, 2016

(In millions of JPY)

Assets			Liabilities	
Current assets		6,545	Current liabilities	1,072
Tangible fixed assets	2,203		Fixed liabilities	770
Intangible fixed assets	2,212			
Investments and Other assets	411		Total liabilities	1,843
Fixed assets		4,827	Equity	
			Capital	500
			Capital surplus	29
			Retained earnings	9,143
			Treasury stock	△142
			Total equity	9,529
Total Assets		11,373	Total Liabilities and Equity	11,373

3. Summary of Income Statement

Fiscal year ended March 31, 2015

(In millions of JPY)

Net sales	7,410
Operating expenses	6,431
Operating income	978
Ordinary profit	1,021
Net profit	663

Results of Business

1. Credit Information held by CIC

(In millions)

	FY2012	FY2013	FY2014	FY2015	Growth rate
Credit information	571.74	605.97	635.35	667.13	5.0%
Delinquent information	14.16	14.61	14.68	15.19	3.4%
Application information	42.05	44.64	46.72	47.19	0.9%
Reference material	0.01	0.01	0.01	0.02	8.0%
Total	613.81	650.63	682.09	714.34	4.7%

2. Number of Credit Information Inquiries

(In millions)

	FY2012	FY2013	FY2014	FY2015	Growth rate
Basic Services (Credit inquiry)	176.99	186.98	190.39	199.62	4.8%
Other services	14.95	13.85	19.48	42.09	116.1%
FINE (*1)	33.59	31.71	30.67	28.61	Δ6.7%
CRIN (*2)	7.97	7.40	6.43	6.09	Δ5.3%
Total	233.52	239.95	246.98	276.43	11.9%

*1 : CIC exchanges the personal credit information such as outstanding balances with Japan Credit Information Reference Center Corp. (JICC), prescribed by the Money Lending Business Act.

*2 : CIC exchanges the derogatory (delinquent) information with the Personal Credit Information Center of Japanese Bankers Association and Japan Credit Information Reference Center Corp. (JICC).