

Operating Activities in FY2018

1. Sales and Ordinary profit

Total sales in FY2018 was 7,550 mil. JPY, and remained flat from the previous year. This is due to decrease in sales of Basic Service caused by drop of unit inquiry fee, and increase of sales in consumer disclosure services.

Ordinary profit was 1,112 mil. JPY, decreased by 58 mil. JPY from the previous year. This is due to the increase in the selling, general and administrative expenses caused by increase in software amortization expenses.

2. Credit Information held by CIC

The amount of credit information held by CIC reached 780.33 mil. records at the end of FY 2018 (as of March 20, 2019), increased by 19.43 mil. records (+2.6% year-on-year).

The amount of Credit Information in the database is 734.22 mil. records (+2.6% year-on-year) and continues to increase.

The amount of the Delinquent Information is 17.38 mil. records (+5.2% year-on-year) and accounts for 2.3% of Credit Information.

3. Number of Credit Information Inquiries

The number of credit information inquiries (Basic Services) by member companies was 213.85 mil., increased by 2.19 mil. (+1.0% year-on-year). The number of inquiries for additional services was 49.04 mil., decreased by 0.07 mil. (-0.2% year-on-year).

The number of FINE (Financial Information NEtwork) inquiry, the credit information exchange network between designated credit information agencies prescribed by the Money Lending Business Act, continued to increase to 30.63mil. (+0.5% year-on-year).

The number of the CRIN (CRedit Information Network) inquiry through the credit information exchange network with other credit information agencies reduced from the previous year to 6.28 mil. (-0.2% year-on-year). This consists of 3.0% decrease year-on-year in outbound inquiries and 4.5% increase year-on-year in inbound inquiries.

* Figures shown in this Operating Activity are rounded down to 2 decimal points.

Financial Conditions

1. Change in Business Results and Assets

(In millions of JPY)

	FY2015	FY2016	FY2017	FY2018
Sales	7,410	7,568	7,550	7,550
Ordinary profit	1,021	1,605	1,171	1,112
Net profit	663	1,108	828	766
Total assets	11,373	12,079	12,577	13,719
Equity	9,529	10,196	11,136	11,694

Note: Listed below indicate that Total assets and Equity include treasury stock.

FY2015 -142 mil. JPY / FY2016 -368 mil. JPY / FY2017 -61 mil. JPY / FY2018 -20 mil. JPY

2. Summary of Balance Sheet

March 31, 2019

(In millions of JPY)

Assets			Liabilities	
Current assets		6,318	Current liabilities	1,784
Tangible fixed assets	2,952		Fixed liabilities	421
Intangible fixed assets	4,052			
Investments and Other assets	577		Total liabilities	2,206
Fixed assets		7,582	Equity	
			Capital	500
			Capital surplus	65
			Retained earnings	11,149
			Treasury stock	△ 20
			Total equity	11,694
Total assets		13,900	Total liabilities	13,900

3. Summary of Income Statement

Fiscal year ended March 31, 2019

(In millions of JPY)

Net sales	7,550
Operating expenses	6,459
Operating income	1,090
Ordinary profit	1,112
Net profit	766

* Figures shown in this Financial Condition are rounded down to the nearest mil. JPY.

Results of Business

1. Credit Information held by CIC

(In millions)

	FY2015	FY2016	FY2017	FY2018
Credit information	667.13	697.52	715.45	734.22
Delinquent information	15.19	16.03	16.52	17.38
Application information	47.19	43.81	45.41	46.08
Reference material	0.02	0.02	0.02	0.03
Total	714.34	741.36	760.89	780.33

2. Number of Credit Information Inquiries

(In millions)

	FY2015	FY2016	FY2017	FY2018
Basic Services (Credit inquiry)	199.62	206.34	211.65	213.85
Other services	42.09	47.12	49.12	49.04
FINE (*1)	28.61	29.82	30.46	30.63
CRIN (*2)	6.09	6.41	6.28	6.28
Total	276.43	289.72	297.53	299.81

*1 : CIC exchanges the personal credit information such as outstanding balances with Japan Credit Information Reference Center Corp. (JICC), prescribed by the Money Lending Business Act.

*2 : CIC exchanges the derogatory (delinquent) information with the Personal Credit Information Center of Japanese Bankers Association and Japan Credit Information Reference Center Corp. (JICC).

* Figures shown in this Result of Business are rounded down to 2 decimal points.